

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	72,401	77,553	-5,152	-6.6%
2	Fiat 500	59,762	54,680	5,082	9.3%
3	Toyota Aygo X	44,244	24,645	19,599	79.5%
4	Kia Picanto	40,591	28,422	12,169	42.8%
5	Hyundai i10	35,579	27,581	7,998	29.0%
6	Fiat New 500	34,381	36,382	-2,001	-5.5%
7	Dacia Spring	31,175	21,759	9,416	43.3%
8	VW Up	18,851	24,852	-6,001	-24.1%
9	Renault Twingo	17,483	23,988	-6,505	-27.1%
10	Suzuki Ignis	16,215	12,625	3,590	28.4%
TOTAL		386,229	367,732	18,497	5.0%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	96,983	97,513	-530	-0.5%
2	Skoda Octavia	82,260	48,416	33,844	69.9%
3	Toyota Corolla/ Corolla TS	64,013	69,406	-5,393	-7.8%
4	Ford Focus	60,523	38,380	22,143	57.7%
5	Peugeot 308	55,571	49,378	6,193	12.5%
6	VW ID.3	35,197	18,454	16,743	90.7%
7	Kia Niro	34,494	38,717	-4,223	-10.9%
8	MG 4	33,763	0	33,763	0.0%
9	Kia Ceed	33,686	33,600	86	0.3%
10	Citroen C4	32,257	36,235	-3,978	-11.0%
TOTAL		780,177	657,487	122,690	18.7%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	8,732	7,970	762	9.6%
2	Mazda MX-5	4,570	2,969	1,601	53.9%
3	Alpine A110	2,155	1,845	310	16.8%
4	Ford Mustang	1,921	1,497	424	28.3%
5	Toyota GR86	934	64	870	1359.4%
6	Toyota Supra	584	411	173	42.1%
7	Subaru BRZ	327	4	323	8075.0%
8	Chevrolet Camaro	11	11	0	0.0%
9	Fiat 124	1	3	-2	-66.7%
10	Nissan 370Z	1	1	0	0.0%
TOTAL		19,236	14,775	4,461	30.2%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	98,446	70,351	28,095	39.9%
2	Hyundai Tucson	86,058	80,765	5,293	6.6%
3	Kia Sportage	82,036	71,236	10,800	15.2%
4	Nissan Qashqai	76,472	57,742	18,730	32.4%
5	Ford Kuga	64,023	61,541	2,482	4.0%
6	Peugeot 3008	58,430	63,685	-5,255	-8.3%
7	Toyota C-HR	58,410	60,808	-2,398	-3.9%
8	Cupra Formentor	55,343	47,747	7,596	15.9%
9	Skoda Karoq	48,661	36,005	12,656	35.2%
10	Dacia Jogger	47,784	25,611	22,173	86.6%
TOTAL		1,042,013	846,161	195,852	23.1%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	16,646	15,777	869	5.5%
2	VW Touran	16,004	9,850	6,154	62.5%
3	Renault Kangoo	9,523	7,503	2,020	26.9%
4	Citroen Berlingo	9,236	5,809	3,427	59.0%
5	Ford Transit Connect	8,448	5,725	2,723	47.6%
6	Peugeot Partner	6,564	6,713	-149	-2.2%
7	Toyota Proace City	6,172	5,723	449	7.8%
8	Mercedes Citan	6,164	2,523	3,641	144.3%
9	Renault Scenic	5,348	8,133	-2,785	-34.2%
10	Opel Combo	4,039	3,857	182	4.7%
TOTAL		91,099	94,426	-3,327	-3.5%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	131,582	106,732	24,850	23.3%
2	Opel Corsa	110,946	97,744	13,202	13.5%
3	Peugeot 208	109,652	118,227	-8,575	-7.3%
4	Renault Clio	109,149	72,497	36,652	50.6%
5	Toyota Yaris	87,804	83,972	3,832	4.6%
6	Citroen C3	75,063	78,077	-3,014	-3.9%
7	VW Polo	70,470	59,283	11,187	18.9%
8	Ford Fiesta	44,495	34,950	9,545	27.3%
9	Skoda Fabia	43,181	44,464	-1,283	-2.9%
10	Hyundai i20	36,519	31,473	5,046	16.0%
TOTAL		957,582	875,003	82,579	9.4%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	39,458	36,316	3,142	8.7%
2	Skoda Superb	26,583	23,416	3,167	13.5%
3	VW Arteon	12,673	12,220	453	3.7%
4	Peugeot 408	11,969	57	11,912	20898.2%
5	Citroen C5 X	8,119	3,761	4,358	115.9%
6	Peugeot 508	5,850	6,687	-837	-12.5%
7	Hyundai Ioniq 6	5,629	1	5,628	562800.0%
8	Mazda 6	4,342	1,781	2,561	143.8%
9	Toyota Camry	3,408	3,062	346	11.3%
10	Subaru Outback	2,465	2,355	110	4.7%
TOTAL		126,009	104,374	21,635	20.7%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	111,855	87,625	24,230	27.7%
2	Toyota Yaris Cross	96,959	68,885	28,074	40.8%
3	Dacia Duster	91,456	80,780	10,676	13.2%
4	Peugeot 2008	87,284	77,822	9,462	12.2%
5	Ford Puma	86,634	76,887	9,747	12.7%
6	Renault Captur	82,037	77,305	4,732	6.1%
7	VW T-Cross	60,101	60,645	-544	-0.9%
8	Opel Mokka	58,562	53,537	5,025	9.4%
9	Hyundai Kona	50,675	54,635	-3,960	-7.2%
10	VW Taigo	47,855	33,394	14,461	43.3%
TOTAL		1,197,915	1,037,079	160,836	15.5%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	44,119	36,279	7,840	21.6%
2	VW ID.4	39,591	19,969	19,622	98.3%
3	Toyota RAV4	30,111	44,392	-14,281	-32.2%
4	Peugeot 5008	28,646	21,904	6,742	30.8%
5	Skoda Enyaq iV	25,899	21,349	4,550	21.3%
6	Hyundai Ioniq 5	15,422	17,976	-2,554	-14.2%
7	Kia EV6	15,274	13,266	2,008	15.1%
8	Mazda CX-60	13,152	219	12,933	5905.5%
9	Nissan X-Trail	12,522	316	12,206	3862.7%
10	VW ID.5	12,400	3,780	8,620	228.0%
TOTAL		308,882	235,381	73,501	31.2%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	29,484	30,543	-1,059	-3.5%
2	Mercedes V Class	17,926	16,826	1,100	6.5%
3	Ford Transit Custom	13,573	13,555	18	0.1%
4	Renault Traffic	9,741	6,629	3,112	46.9%
5	Mercedes Vito	9,477	8,283	1,194	14.4%
6	VW ID. Buzz	6,188	134	6,054	4517.9%
7	Toyota Proace	6,143	7,404	-1,261	-17.0%
8	Ford S-MAX	3,562	3,351	211	6.3%
9	Citroen Jumpy	2,182	3,443	-1,261	-36.6%
10	Renault Espace	2,055	814	1,241	152.5%
TOTAL		107,679	102,679	5,000	4.9%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	53,753	54,366	-613	-1.1%
2	Audi A1, S1	42,268	28,194	14,074	49.9%
3	Lancia Ypsilon	27,225	24,601	2,624	10.7%
4	DS 3 Crossback	5,995	7,402	-1,407	-19.0%
5	DS 3	11	2	9	450.0%
	TOTAL	129,252	114,565	14,687	12.8%

Midsize Premium

Rank	Model	YTD 23 	YTD 22	 Δ	Δ %
1	BMW 3 Series	44,452	46,733	-2,281	-4.9%
2	Mercedes C Class	41,682	35,163	6,519	18.5%
3	Tesla Model 3	41,385	37,234	4,151	11.1%
4	Audi A4, S4	37,304	29,377	7,927	27.0%
5	BMW i4	17,998	7,110	10,888	153.1%
6	Polestar 2	17,884	10,764	7,120	66.1%
7	Audi A5, S5	10,243	8,827	1,416	16.0%
8	Volvo S60 / V60	10,118	8,594	1,524	17.7%
9	BMW 4 Series	9,734	8,531	1,203	14.1%
10	Alfa Romeo Giulia	2,906	3,283	-377	-11.5%
TOTAL		235,396	197,155	38,241	19.4%

Luxury Sedan

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	Porsche Taycan	10,427	9,346	1,081	11.6%
2	Mercedes S Class	5,884	5,694	190	3.3%
3	Mercedes EQS	4,157	3,727	430	11.5%
4	Audi e-tron GT	3,176	3,575	-399	-11.2%
5	Tesla Model S	2,896	22	2,874	13063.6%
6	Porsche Panamera	2,862	2,638	224	8.5%
7	BMW 7 Series	2,366	3,095	-729	-23.6%
8	Audi A8, S8	2,089	1,742	347	19.9%
9	Mercedes AMG GT 4 Door	1,378	1,080	298	27.6%
10	BMW i7	1,203	103	1,100	1068.0%
TOTAL		38,980	33,344	5,636	16.9%

Premium Convertible

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	MINI One/Cooper	13,750	8,889	4,861	54.7%
2	BMW 4 Series	6,312	6,509	-197	-3.0%
3	Porsche 911	5,993	4,643	1,350	29.1%
4	BMW Z4	4,243	4,568	-325	-7.1%
5	Mercedes SL	3,247	465	2,782	598.3%
6	Mercedes C Class	2,207	1,729	478	27.6%
7	Audi A5, S5	2,174	2,537	-363	-14.3%
8	Porsche 718 Boxster	1,869	1,524	345	22.6%
9	Mercedes E Class	1,399	1,322	77	5.8%
10	Audi TT	1,106	891	215	24.1%
TOTAL		43,800	34,629	9,171	26.5%

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	Tesla Model Y	122,404	38,742	83,662	215.9%
2	Mercedes GLC	44,878	43,239	1,639	3.8%
3	Volvo XC60	36,095	29,380	6,715	22.9%
4	BMW X3	29,628	34,570	-4,942	-14.3%
5	Audi Q5	23,877	17,152	6,725	39.2%
6	Audi Q4 e-tron	21,435	11,545	9,890	85.7%
7	Audi Q5 Sportback	17,508	15,115	2,393	15.8%
8	Porsche Macan	14,467	11,560	2,907	25.1%
9	DS 7 Crossback	12,063	10,414	1,649	15.8%
10	Lexus NX	11,278	6,253	5,025	80.4%
TOTAL		415,223	294,669	120,554	40.9%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	66,366	57,655	8,711	15.1%
2	BMW 1 Series	47,969	34,929	13,040	37.3%
3	Mercedes A Class	47,227	48,145	-918	-1.9%
4	Mercedes CLA	31,911	22,926	8,985	39.2%
5	BMW 2 Series Active Tourer	20,778	8,371	12,407	148.2%
6	BMW 2 Series	12,255	10,303	1,952	18.9%
7	DS 4	11,643	8,599	3,044	35.4%
8	Mercedes B Class	10,270	13,300	-3,030	-22.8%
9	Volvo C40	9,122	3,593	5,529	153.9%
10	MINI Clubman	6,237	6,957	-720	-10.3%
TOTAL		264,282	229,193	35,089	15.3%

Large Premium

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	Audi A6, S6	28,623	20,536	8,087	39.4%
2	BMW 5 Series	25,397	25,105	292	1.2%
3	Mercedes E Class	15,658	20,471	-4,813	-23.5%
4	Mercedes EQE	7,921	2,739	5,182	189.2%
5	Volvo S90 / V90	3,740	3,982	-242	-6.1%
6	Lexus ES	3,144	1,720	1,424	82.8%
7	Audi A7, S7	2,423	2,148	275	12.8%
8	Mercedes CLS	1,015	1,528	-513	-33.6%
9	Jaguar XF	806	350	456	130.3%
10	Maserati Ghibli	250	608	-358	-58.9%
TOTAL		88,977	79,187	9,790	12.4%

Premium Coupe

Rank	Model	YTD 23 Δ	YTD 22	Δ	Δ %
1	Porsche 911	8,216	6,314	1,902	30.1%
2	BMW 4 Series	6,562	7,731	-1,169	-15.1%
3	BMW 2 Series	5,276	4,112	1,164	28.3%
4	Audi TT	2,424	2,293	131	5.7%
5	Porsche 718 Cayman	2,248	1,382	866	62.7%
6	Mercedes C Class	2,158	1,408	750	53.3%
7	Audi A5, S5	1,727	1,363	364	26.7%
8	Mercedes E Class	1,451	1,391	60	4.3%
9	Lotus Emira	1,142	0	1,142	0.0%
10	Jaguar F-Type	647	935	-288	-30.8%
TOTAL		33,050	27,991	5,059	18.1%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	Volvo XC40	57,548	41,400	16,148	39.0%
2	BMW X1	45,908	44,469	1,439	3.2%
3	Audi Q2	33,467	28,241	5,226	18.5%
4	Audi Q3 Sportback	31,730	25,415	6,315	24.8%
5	Mercedes GLA	29,504	23,463	6,041	25.7%
6	MINI Countryman	28,110	20,464	7,646	37.4%
7	Audi Q3	26,833	27,858	-1,025	-3.7%
8	Alfa Romeo Tonale	20,005	2,198	17,807	810.1%
9	Mercedes EQA	18,401	10,475	7,926	75.7%
10	BMW iX1	16,906	4	16,902	422550.0%
TOTAL		373,992	283,167	90,825	32.1%

Premium Large SUV & Crossover

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	BMW X5	21,822	23,332	-1,510	-6.5%
2	Mercedes GLE	19,234	23,350	-4,116	-17.6%
3	Volvo XC90	15,118	13,917	1,201	8.6%
4	Land Rover Defender	14,673	10,178	4,495	44.2%
5	Land Rover Range Rover Sport	12,636	7,584	5,052	66.6%
6	Audi Q8	10,506	6,544	3,962	60.5%
7	Porsche Cayenne	10,498	8,727	1,771	20.3%
8	Audi Q7	9,536	6,251	3,285	52.6%
9	Land Rover Range Rover	8,334	3,387	4,947	146.1%
10	BMW iX	7,258	9,150	-1,892	-20.7%
TOTAL		160,415	135,152	25,263	18.7%

TOP 10 SELLERS BY SEGMENT

Exotic					
Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW XM	1,279	4	1,275	31875.0%
2	Lamborghini Urus	1,192	915	277	30.3%
3	Bentley Bentayga	826	903	-77	-8.5%
4	Lamborghini Huracan	669	582	87	14.9%
5	Ferrari 296 GTB	662	122	540	442.6%
6	Aston Martin DBX	604	355	249	70.1%
7	Ferrari SF90	486	441	45	10.2%
8	Ferrari 812 GTS	471	490	-19	-3.9%
9	Bentley Continental GT	432	544	-112	-20.6%
10	Ferrari Roma	430	672	-242	-36.0%
TOTAL		11,196	10,324	872	8.4%